NASSAU COUNTY COMPTROLLER GEORGE MARAGOS Business Roundtable

For Minority, Women & Veteran Business Owners

oin Nassau County Comptroller George Maragos on November 15, 2016 from 9AM to 3PM for a FREE event to increase minority, women, and service-disabled veteran business owners' participation

in Nassau County contracts.

Theodore Roosevelt Executive & Legislative Building, 1550 Franklin Avenue, Mineola, NY 11501

REGISTER: http://nassaucomptrollerprocurementforum.eventbrite.com





Contact Us Office of the Nassau County Comptroller 240 Old Country Road Mineola, NY 11501 (516) 571-2386



LEARN the benefits of certification for minority, women, and servicedisabled veteran business owners.

IMPROVE your responses to bids and requests for proposals.

CONNECT with Nassau County government buyers and private sector buyers.

DISCUSS upcoming subcontracting opportunities with Nassau County contractors and hear about private sector MWBE opportunities.



Event Schedule (Subject to change)

220 am 271 272 om 272 om 272 om 272 om 272 om 272 om 273 om 274 of the range of procurement-related certifications available to minority, women, and service-disabled veteran business owners? Learn the benefits of certification, how to get certified, and where to find certification assistance. HUD Section 3 certification will be conducted on the premises. Nassau County/NYS MWBE and HUD Section 3 Shelley Brazley, Interim Executive Director, Nassau County Office of Minority Affairs NYS SDVOB Kenneth Williams, Executive Director, Division of Service-Disabled Veterans' Business Devel opment, NYS Office of General Services MWBE certification of the private sector Gins State Parker, President & CEO, Block Women Enterprises SBA Section 88 Peter Fehnel, Long Island Branch Manager and District Veteran Business Development Specialist, SBA 1100 am PRESENTATION: Successful RPFs: The RFP Toolkit Phyllis Hill Stater, President of the Hill Stater Group and Chainwoman of the Board of Directors of the National Women Business Owners Corporation PANEL DISCUSSION: Small Business Development and Procurement Assistance Roshyn Goldmacher, President of the Long Island Development Corporation, will lead a discussion with the directors of our region's small business development and procurement assistance centers: Lauren Linakis, Associate Director, LaGuardia Community College PTAC Erica Chase-Gregory, Regional Director, Informinghal State Small Business Development by Obsert Orduna, Managing Partner/Principal, M&C Venture Group 2200 pm NetWORKING LUNCH Introduction by Frank Garcla, Chairman, New York State Coalition of Hispanic Chamber of Commerce NODERATOR: Frica Chase-Gregory, Regional Director, Formingdale SBDC PANELIDSCUSSION: Doing Business with Government Buyers. Government by Obsert Orduna, Managing Partner/Principal, M&C Venture Group 210 pm PANEL DISCUSSION: Doing Business Opportunities in Nassau County Claudia Colasurdo, Technical Coordinator of Purchasing Adoutsy Medical Center While Calelonoff, Director of Purchasing and Con	Even	IT SCHEQUIE (Subject to change)
 PANEL DISCUSSION: Getting Certified—What, Why, and How Are you aware of the range of procurement-related certifications available to minority, women, and service-disabled veteran business owners? Learn the benefits of certification, how to get certified, and where to find certification assistance. HUD Section 3 certification will be conducted on the premises. Nassau County/NYS MWBE and HUD Section 3 Shelley Brazley, Interim Executive Director, Nassau County Office of Minority Affairs NYS SDVOB Kenneth Williams, Executive Director, Nassau County Office of Minority Affairs NYS SDVOB Kenneth Williams, Executive Director, Nassau County Office of Minority Affairs SA Section 8a Peter Fehnel, Long Island Branch Manager and District Veteran Business Development Specialist, SBA Peter Fehnel, Long Island Branch Manager and District Veteran Business Development Specialist, SBA Phyllis Hill Stater, President of the Hill Stater Group and Chairwoman of the Board of Directors of the National Women Business Development and Procurement Assistance Roslyn Goldmacher, President of the Long Island Development Corporation, will lead a discussion with the directors of our region's small business development and procurement assistance centers: Lauren Linakis, Associate Director, LaGuardia Community College PTAC Erica Chase-Gregory, Regional Director of the Farmingdale State Small Business Development Center, provider of small business resources and the BidLinks Commert by Obsert Orduna, Managing Partner/Principal, M&C Venture Group PANEL DISCUSSION: Doing Business with Government Buyers. Government by Ubsert Orduna, Managing Partner/Principal, M&C Venture Group PANEL DISCUSSION: Doing Business of vendors. MODERATOR: Frice Chase-Gregory, Regi	9:00 am	ARRIVAL AND CHECK-IN
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Presenters

Kenneth Arnold, Assistant to Commissioner, Department of Public Works

Shelley Brazley, Interim Executive Director, Nassau County Office of Minority Affairs

John Brennan, Senior Director of Procurement at NICE bus

Douglas Bruce, Purchasing Manager, Purchasing Department, Nassau University Medical Center

Phillip Capello, Director of Procurement at Nassau Community College

Erica Chase-Gregory, Regional Director of the Farmingdale State Small Business Development Center

Jill Clough-Johnston, Brookhaven National Laboratory Small Business Liaison Officer

Claudia Colasurdo, Technical Coordinator of Purchasing at Nassau County

Michael DeNicola, VP at Hazen and Sawyer (Bay Park prime contractor)

Peter Fehnel, Long Island Branch Manager and District Veteran Business Development Specialist, SBA

Frank Garcia, Chairman, New York State Coalition of Hispanic Chamber of Commerce

Michael Garner, MTA Chief Diversity Officer

Roslyn (Roz) Goldmacher of the Long Island Development Corporation

Lauren Linakis, Associate Director, LaGuardia Community College Procurement Technical Assistance Center

Walter Lowe, MWBE Liaison, Purchasing Department, Nassau University Medical Center

Osbert Orduna, Managing Partner/Principal, M&C Venture Group

Terry R. Collins Reyes Founding Partner, ITS Express Inc.

Kenneth Arroyo Roldan, CEO of WB&B Executive Search, a minority-focused executive search firm.

Phyllis Hill Slater, president of Hill Slater, Inc., Chairwoman of the Board of the National Women Business Owners Corporation (NWBOC)

Michael Schlenoff, Director of Purchasing and Contracts at Nassau County

Rafael Salaberrios, VP of Vice President Economic Revitalization, Empire State Development

Gina Slater Parker of Black Women Enterprises

Kenneth Williams, NYS Service-Disabled Veteran-Owned Business Certification